

# Case Study: Open Pit Phosphate Mining, Milling, & Chemical Production - significant results from integrated operations

## Client

U.S.A

Phosphate Producer

## Solutions

- ▶ Process Excellence
- ▶ Operations Management
- ▶ Organizational Effectiveness
- ▶ Maintenance Management Systems
- ▶ Asset Lifecycle Management & Reliability

### CHALLENGE

- ▶ Poor compliance to weekly and monthly production plans, missed opportunities for preventative maintenance, and delays in equipment handoff
- ▶ Mine, mill, and chemical plant operated with insufficient regard for each other's availability and production schedules
- ▶ Supervisors and managers had little exposure to cost reporting and the financial impacts of their operational decisions
- ▶ Planning was often driven by sales targets rather than proven capacity in each segment of the process
- ▶ Insufficient attention paid to risks, contingencies, coordination

### APPROACH

- ▶ Benchmark planning: planners, schedulers, and supervisors are coached to develop production targets based on demonstrated rates
- ▶ Integrated planning, scheduling, execution and reporting management systems developed
- ▶ Equipment availability: workshops are facilitated with front-line maintenance crews to identify and resolve equipment failures and workflow practices
- ▶ Shutdown maintenance: improve work order system by developing upgraded scheduling tools and communication to reduce shutdown periods and overall unscheduled downtime

### RESULT

- ▶ Projected annual production plan deficit of -10% eliminated and plan exceeded by 3%.
- ▶ Product stockpile volume up 120%
- ▶ Production cost per ton down 17%
- ▶ Emergency work orders reduced by 55%
- ▶ Plant down days shortened by 10%

*Company was facing production shortages due to lack of raw ore, poor communication between departments, and insufficient integration of plans.*